

When the Timing is Right

By Randy Gage

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I had a conversation with one of my team members last week about timing. She was explaining to me the distractions she had to clear up before she could get serious about building the business again.

Naturally I was empathetic, loving and supportive, listening to her issues. Then I told her to get off her ass and get to work!

Here's the thing you have to understand...

EVERYONE has issues. Everyone has distractions. Everyone is busy and everyone has life issues that would get in the way if we let them

I promise you this: Talk to any of the most successful distributors in your company or any company and they will tell you the same thing. They had issues...

Elderly parents they were care givers for. Marriage challenges. Diseases, car accidents, and natural disasters. Death of loved ones and health challenges of their own. They didn't build the business because they didn't have challenges. They built the business in spite of those challenges.

Yes there is a "good time" to build the business. But you need to understand that good time is "now."

Do you really get that?

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