

Think 3 Training

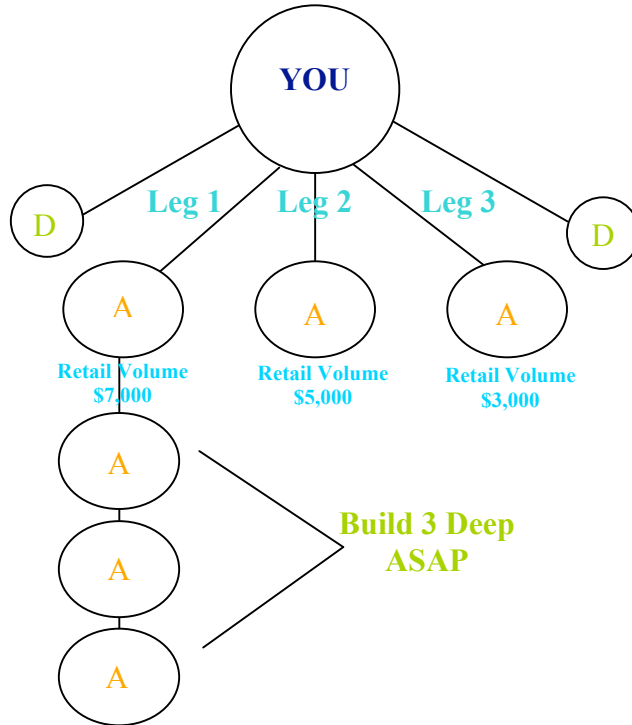
General Override Calculations

1 Box of MNS (\$42.95) =	\$1.50 override
\$100 Retail =	\$3.50 override
\$500 Retail =	\$17.50 override
\$1000 Retail =	\$35.00 override
\$3000 Retail =	\$105.00 override (Silver)
\$6000 Retail =	\$210.00 override
\$10,000 Retail =	\$350.00 override
\$15,000 Retail =	\$525.00 override (Gold/3 Star Gold)
\$30,000 Retail =	\$1050.00 override (Ruby/6 Star)
\$60,000 Retail =	\$2,100.00 override (Emerald/9 Star)
\$120,000 Retail =	\$4,200.00 override (Diamond/12 Legs)
240,000 Retail =	\$8400.00 override (Platinum/18 Legs)

Remember:

- **Override is 7% of the Business Volume**
- **Business Volume is roughly 50% of the Retail Volume**
- **To get a rough estimate of earnings: Simply cut the Business volume in ½ and multiply by .07**

$(BV/2) \times (.07) = \text{Estimate of Earnings}$



Total Retail Volume = \$15,000 = 500+OR

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Setting Goals:

- **3 New Customers per Week**
 - **30 Customer Rotating Base**

- **3 New Distributors Every Pay Period**
- **3000 PGV Each Pay Period**
- **Help 3 People work towards Advisor each pay period.
P-C-D-A-BB**
- **Help Your Frontline Advisors Get 3 deep of Advisors.**
- **Help your Advisors build a \$3000.00 PGV by teaching them to duplicate the system!**